



OPENPRO Module Features

Point of Sale Feature Highlights

Key Corporate Benefits

- ◆ Provide clerks with on-line inventory and customer information
- ◆ Keep up to the minute inventory quantity on hand
- ◆ Keep track of what is selling and what is not
- ◆ Update customer balance automatically
- ◆ Reduce costly check-out errors and shrinkage
- ◆ Improve audit controls and accounting efficiency
- ◆ Improve timeliness and accuracy of sales analysis reports
- ◆ Electronically authorize credit cards
- ◆ Track Sales and employee performance by time-of-day

Key Proficiencies

- ▶ Point of Sale supports high-speed point of sale hardware including printers, pole-mounted customer displays, bar code readers (serial or wedge), credit card readers and cash drawers.
- ▶ Point of Sale provides a log that shows the operator, date and amount of every transaction. Sensitive information can be protected.
- ▶ The sale entry screen can be user-defined to meet the retailer's needs. Default fields can be set up such as commissioned employee, credit limit, statement control, payment method, customer price code, and discount percentage based on the discount level per customer type.
- ▶ The customer's purchase order number can be entered. Drop shipments can be set up from the supplier to the customer. Service invoices can track labor and materials.
- ▶ Customer records allow up to 12-user defined fields, 4000 character of notes, a customer price table, purchase order number, ship-via-code, ship location and a tax code.
- ▶ Tax options provide for multiple tax entities, including tax on tax options. A default can be set up for tax by line item.
- ▶ Balance forward or open item customers are handled.
- ▶ After a defined period of time, an idle cash drawer automatically shuts down.
- ▶ Commissions can be based on sales, cost or profit. Split commissions are handled. Commissions can be paid on invoice.
- ▶ Freight Table, Serial Number and Lot tracking are available.
- ▶ Repetitive billing is automatically handled.
- ▶ Invoice line item detail can be saved or summarized.
- ▶ Detailed or summary sales and gross profit can be viewed for last year or year-to-date.
- ▶ Finance charges can be calculated and tracked for the current year and last year.
- ▶ Point of Sale Integrates with Accounts Payable/Receivable, General Ledger, Inventory Management & Purchase Order.